



# Source Plasma Experience

September 12, 2017





# Step #1

- Collect your **transfusable plasma** through apheresis
  - RBC + Plasma; Plasma only; Platelet + Plasma
  - Maximize the amount of recovered plasma going toward fractionation
  - Optimize your RP collections (> 325mLs)



# Step #2



- Collect **transfusable plasma** on a frequent basis
  - Request a variance from the FDA
  - Follow Source Plasma donor qualification process
  - Donors may donate twice per week

# Step #3

- Begin collecting **source plasma** on an **infrequent** basis
  - Obtain your source plasma license
  - Become familiar with source plasma requirements from your fractionator



# Step #4

- Begin collecting **transfusable** and **source plasma** on a **frequent** basis
  - Donors eligible to donate twice per week
  - Donors require:
    - Annual Physical
    - Serum Protein Electrophoresis (SPE) testing every four months, and
    - Total Protein testing each visit







Female 62%; Male 38%





Average mL: 793 mL

Source Plasma	5.12
Frequent Plasma	7.95
Platelets	3.65





# Transfusable vs Source



# Competing Technologies



# Paid for Plasma Centers

**Helping others is rewarding**

Visit	Amount	Notes
1st VISIT	\$0	
2nd VISIT	\$70	QUALIFYING
3rd VISIT	\$25	
4th VISIT	\$25	
5th VISIT	\$50*	
6th VISIT	\$25	
7th VISIT	\$25	
8th VISIT	\$25	
9th VISIT	\$25	
10th VISIT	\$100*	

\* Bonus applicable, only if 5<sup>th</sup> or 10<sup>th</sup> donations are made in a period of 3 months (Jan. 1 – March 31 / April 1 – June 30 / July 1 – Sept. 30 / Oct. 1 – Dec. 31) or less.  
Plus: Valuable gifts and regular donor appreciation draws.









# Mission – Saving Lives



*Thank  
You!*

